



R. Michael Gill, Secretary
Department of Business and Economic Development
(DBED)

R. Michael Gill is a business leader with forty years of experience as an entrepreneur, veteran of large technology firms, and public servant.

Mr. Gill was appointed by Governor Larry Hogan in January 2015 to the position of Secretary of the Maryland Department of Business and Economic Development (DBED).

Mr. Gill spent seven years starting in 1974 in sales and marketing at IBM before joining Ernst & Young's Baltimore office as Director of Data Systems in the mid-Atlantic region. Following a year at American Teleservices, the majority shareholder of Cellular One, Mr. Gill founded AMERICOM, a Baltimore-based provider of cellular products and services to businesses in the area. Under Mr. Gill's leadership, AMERICOM expanded nationwide with more than 1,200 employees and annual revenue topping \$70 million in 2000 when it was acquired by Solectron. Mr. Gill remained with the electronics manufacturer as a business development executive until, in 2003, founding Hoyt Capital, an investment and advisory firm serving startups and growth companies.

He joined Evergreen Advisors, an investment bank, in 2008 and served as chairman and principal. Mr. Gill also founded First Page, which was acquired by Metrocall; served as chairman of Curtis Engine, a Baltimore power generator company; and was chairman of Bluefire Security Technologies, a mobile cybersecurity developer, from 2006 to 2008. Mr. Gill served on the University System of Maryland Board of Regents from 2004 to 2009, heading the audit committee and technology transfer and commercialization workgroup.

His past and present board memberships also include the Calvert Hall Board of Trustees, Baltimore County Economic Development Commission, Bay National Bank, and Towson University Board of Visitors. Mike earned his B.S. in Business Administration from Towson University in 1974 after first attending Clemson University on a baseball scholarship. He was awarded an honorary Doctor of Humane Letters degree by Towson University in 1996. Mike also serves on the Clemson University Advisory Board.